



Team Member Purchases and Discounts Policy July 2023

POLICY STATEMENT:

Helen & Joey Estate and Re'em Yarra Valley wish to extend generous discounts to its team members in the restaurant and with purchases at the Cellar Door.

Helen & Joey Estate and Re'em Yarra Valley would also like to extend these discounts to all team members and their family and friends.

To avail of the following discounts, family and friends are required to make their purchases through a team member of the Helen & Joey team, with prior approval from their Direct Manager, Venue Manager, or Managing Director.

PROCEDURES:

Team Member Discounts

1. Purchases – Cellar Door

- a. Helen & Joey Estate and Re'em Yarra Valley offer team members a 60% discount available on all wine and retail purchases at the cellar door.
- b. Helen & Joey Estate and Re'em Yarra Valley offers family, friends, and trade a 20% discount available on all wine and retail purchases at the cellar door.
- c. There is no limit applied to purchases.

2. Restaurant

- a. There is a 25% discount available when dining in the restaurant. This does not apply to major events such as Mother's Day and Father's Day.
- b. Helen & Joey Estate Re'em Yarra Valley offers a welcome drink and/or an additional course free of charge (FOC) (at the discretion of management) for family, friends, and trade.



- c. There is no limit to how many times you can book in the restaurant to receive the discount.

3. Team Members on Duty Meals

- a. Team members may purchase food from the menu with a team member discount, however at the discretion of the Direct Manager on duty, business levels will take priority.
- b. The first coffee of the day is free of charge; however, further coffees may be purchased with a team member discount.

4. Hotel and Events

Hotel Stay Discount

Helen & Joey Estate, offers a 25% discount on hotel room bookings for team members and their immediate family.

Event Discount

Team members can enjoy a 25% discount on Event packages when booking an event for themselves or their immediate family.

5. VIP Contacts

- a. These discounts are for relationships that are important to the owners and the business. Personal and professional contacts via Helen & Joey, 20% business contacts via Helen & Joey (at owners and management discretion) 20%.